

Telecommunications Group

FRASER STRYKER has a strong and sophisticated telecommunications law practice, as clients from the United States to Europe to the Pacific Rim have discovered over the past two decades. Our Telecommunications Group routinely provides advice on a wide variety of domestic and international transactional and litigation matters with respect to point-to-point capacity services, collocation and hosting services, long distance and local telecommunications services, wireless services, terrestrial and undersea fiberoptic cable systems, the Internet and e-commerce.

In addition, our Telecommunications attorneys provide counsel to local and national data center providers on day-to-day legal matters related to their standard service offerings to customers and their technology, connectivity, and equipment procurement needs, as well as strategic initiatives and partnerships to provide their customers with dedicated, stand-alone data center facilities.

Unmatched Experience

Fraser Stryker's Telecommunications Group has great breadth and depth, and has generated valuable synergies, in its legal, transactional, and technical expertise, and in knowledge of industry players in both the domestic and international markets.

We capitalize on this technical and business knowledge by combining it with our firm's substantive legal capabilities to achieve quick, costeffective commercial results for our clients.



Fraser Stryker's telecommunications clients include some of the largest telecommunications carriers in the United States and abroad, as well as start-up companies and telecommunications users.

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The following is a short list of representative transactions that have been recently handled by our Telecommunications Group:

- An undersea fiber-optic cable construction agreement connecting Singapore, Hong Kong, and Japan
- Fiber and capacity purchase agreements for new undersea and terrestrial fiber-optic cable systems connecting Europe to India
- A maintenance agreement for an undersea fiber-optic cable system (including associated terrestrial cable stations) in the Indian Ocean
- A domestic long-haul dark fiber lease agreement with one of the world's largest Internet search engine companies
- Various long-haul and metropolitan domestic dark fiber IRU agreements with telecommunications carriers, cable companies, and Internet service providers
- Cable landing station agreements (including collocation) for newly-constructed fiber-optic cable systems in Europe, Africa, and Asia
- Template data center service agreements for new and existing local and national data center providers
- Design and Build Agreements, and ancillary operation and maintenance agreements, for dedicated, stand-alone data center facilities

Beside the fact that Fraser Stryker has a well-established track-record of providing quality legal services in all facets of the telecommunications industry, our Firm retains a competitive advantage over other law firms offering similar services in the global marketplace. Fraser Stryker is uniquely positioned to provide cost-effective legal services due to the location of our home office in Omaha, Nebraska, where our rate structure provides significant advantages over larger markets (whether in the United States or abroad). In today's "flat" world, our telecommunications clients realize they do not have to engage outside counsel from New York, London, or Hong Kong when the same quality of service can be provided more cost effectively by Fraser Stryker.

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